

UT3

June July 2014



Pipelines
Umbilicals

Company News

Queen's Awards

SEACON (europe) has won a Queen's Award for Enterprise in International Trade.

The SEACON Group are leaders in underwater connector technology and provide an extensive and diverse range of electrical, optical and hybrid connector assemblies, submersible switches and cable system solutions for many applications within the oil & gas, defence, oceanographic and environmental markets.

The award was made in recognition of continued growth and commitment to international customers and year on year progress in revenue, customer relations and overall business development. The company saw exports in the European market grow from just over £1 million in 2010 to over £2.6 million in 2012 and global sales rise from £9.1 million to over £12.6 million in the same period.

SEACON (europe) has won a Queen's Award for Enterprise in Innovation

SEACON (europe) has won a Queen's Award for Enterprise in Innovation for its 400 underwater connector range. The award is a recognition of the company's commitment to innovation resulting from outstanding technical achievement by its employees in the UK.

Launched in 2010, SEACON's award-winning 400 (Seacon) technology platform was designed to have extensive user needs for underwater technology that is low risk, reliable and easy to use. Its performance over the previous generation technology is said to be superior to the alternative cables and systems used. SEACON's 400 connectors have made an impact on global markets. SEACON's award-winning 400 (Seacon) was awarded to 55 different countries.

JDR has won a Queen's Award for Enterprise in International Trade

JDR has exports over 90% of its output. The company's customer base extends from North America, South America and Asia Pacific, through Africa, Middle East and Germany. As a result, JDR's overseas revenue has increased by 100% since 2010.

The company's robust production capabilities, robust power cables and fibre optic cables have enabled JDR to win business with oil and gas customers and enter the emerging market for renewable energy production. Additionally, JDR has entered a full service, strong manufacturing, forward engineering design, project execution and post delivery offshore services. Growth was accelerated through continued investment in JDR's manufacturing facility in Harlow.



SEACON in (SC21) Initiative

SEACON (europe) is now a signatory of the SC21 initiative. SC21 incorporates over 100 high profile partners companies committed to this innovative change program that is designed to accelerate the competitiveness by raising the performance of its supply chain.

This will result in members becoming far more competitive in the international markets by the delivery of more competitive solutions, whilst maintaining profitable business growth.

SCE is keen to demonstrate this move is one that will have a significant affect in the form of operational improvements, increased competitiveness and lower set-up times to name just a few of the benefits of SC21.

SEACON's marketing manager, Melanie Harrison says "Our participation in SC21 will allow us to understand better how the industry will be changing in the future, keep us up to date with developments which in turn will enable us to continue to be pro-active and wherever possible ahead of the curve."



SEACON (europe)'s 'OPTI-CON' optical hybrid, dry-mate connector range

SC21 signatories are all committed to a collaborative culture, the delivery of innovation throughout the supply chain and above all strong leadership, business integrity and an increased pace of change.

Our Core Selling Points

Our core selling points are:

- High quality products
- Competitive pricing
- Excellent customer service
- Fast delivery times
- Strong technical support
- Proven reliability
- ISO 9001 certification
- ISO 14001 certification
- ISO 45001 certification
- ISO 26262 certification
- ISO 27001 certification
- ISO 28000 certification
- ISO 29001 certification
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